

BRETT FAULDS

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Partner of Build with Style Inc. 2012–Present

- Real estate investment companies focused on single and multi-family construction and long-term hold investments.
- Responsible for acquiring capital through investor relations.
- Oversight of property acquisition, renovation, and management.
- Responsible for all sales including marketing and buyer negotiations.
- Completed total renovation of two 1964 apartment buildings.
- Development of 30 town houses in Seattle.
- Ownership and management of rental units in King County.

Broker at Compass Real Estate 2012–Present

- Involved in over 175 residential real estate transactions since 2012.
- Represent investor and builders in the purchase of multi-unit town home development sites. Responsible for: land acquisition, pro-forma analysis, zoning analysis, pricing recommendations.

Manager at Douglas Faulds Real Estate 2012–Present

- Oversee management of a 55-unit apartment complex.
- Oversee management of 4 self storage locations.
- Responsibilities include hiring and training staff, accounting, payroll, and marketing.

FAMILY BUSINESS

My father began in property development in the early 1970s in Seattle. He initially bought, renovated, and sold homes, acting as his own general contractor. In the 1980s he developed several mid-size subdivisions, including a 28-parcel development in Kirkland and a 15-parcel development of vacation homes on Whidbey Island. In 1990, he entered the commercial real estate business purchasing self storage facilities. Over time his business grew to include multifamily, office buildings, and marina facilities.

SPECIALTIES

Investor Relations
Acquisition & Sales
Management
Deal Analysis

EDUCATION

Northwestern University, Chicago
Economics

Rockwell Institute
Real Estate Fundamentals and
Real Estate Practices

General Contractor License

#BUILDWS862LT

ACTIVITIES & SOCIETIES

Member

Master Builders Association
Rental Housing Association

“As a child growing up in this environment, I learned a great deal about how to successfully run a commercial real estate operation as well as the challenges and tools involved with successful land development.”

—Brett Faulds

